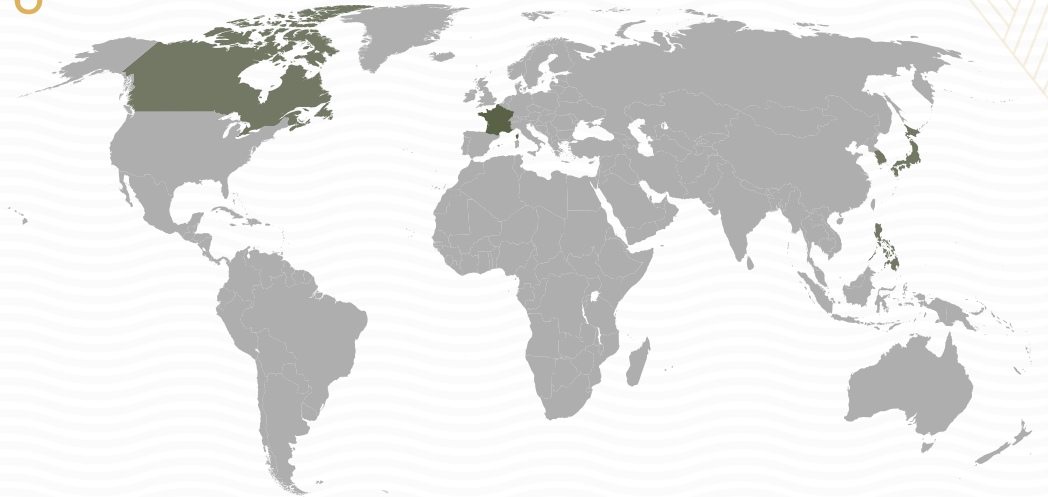


BUYER STATISTICS

OAHU JAN-MAR 2026

WHERE DO BUYERS OF
HAWAII PROPERTY COME FROM?



2026

2,062 SALES

2025

2,101 SALES

\$1.9B

\$2.0B

84% 14% 3%

81% 16% 4%

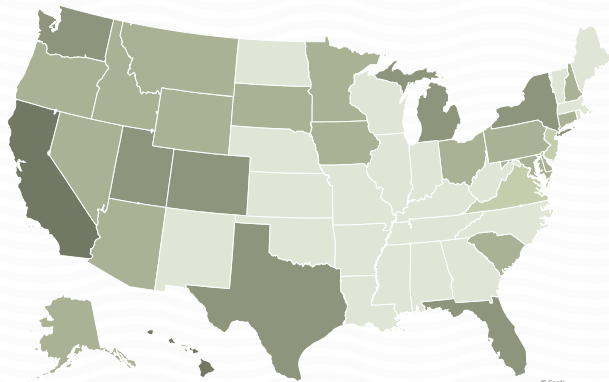
81% 16% 3%

82% 15% 3%

HAWAII BUYERS US BUYERS FOREIGN BUYERS

TOP FOREIGN BUYERS OF HAWAII PROPERTY

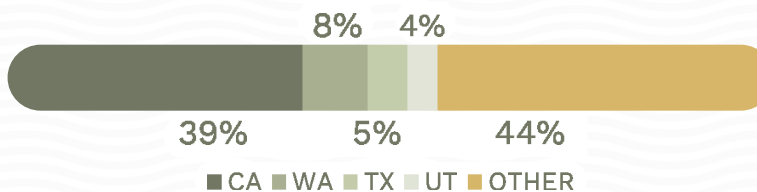
TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M \$5M - \$20M \$20M - \$40M
\$40M - \$100M >\$100M

TOP STATE BY NO. OF SALES

1. HAWAII (HI)	1727	\$1.5B
2. CALIFORNIA (CA)	109	\$135.7M
3. WASHINGTON (WA)	24	\$16.6M
4. TEXAS (TX)	15	\$19.5M
5. UTAH (UT)	11	\$22.3M
6. NEW YORK (NY)	10	\$10.8M
7. FLORIDA (FL)	10	\$8.5M
8. MICHIGAN (MI)	10	\$5.6M
9. COLORADO (CO)	9	\$9.5M
10. ARIZONA (AZ)	8	\$7.6M



JAPAN

32 | \$42.0M



KOREA

11 | \$8.7M



CANADA

3 | \$3.0M



MARIANA
ISLANDS

2 | \$1.3M



FRANCE

2 | \$675.0K



BUYER STATISTICS

OAHU JAN-MAR 2026

NORTH SHORE

	2026		2025	
	#	\$	#	\$
HI	29	\$46.2M	34	\$43.9M
CA	6	\$12.3M	5	\$10.1M
UT	4	\$8.3M	1	\$75.0K
FL	1	\$2.1M	0	-
OH	1	\$1.8M	0	-

2%

66%

34%

0%

LEEWARD

	2026		2025	
	#	\$	#	\$
HI	373	\$267.3M	346	\$262.0M
CA	16	\$14.8M	21	\$14.9M
WA	7	\$5.3M	2	\$1.4M
VA	3	\$1.9M	4	\$2.7M
AZ	3	\$1.3M	1	\$1.2M
CANADA	1	\$1.1M	1	\$205.0K

21%

88%

12%

0%

CENTRAL

	2026		2025	
	#	\$	#	\$
HI	373	\$282.7M	345	\$258.6M
CA	7	\$2.9M	3	\$2.1M
UT	2	\$1.7M	1	\$30.0K
MI	2	\$1.0M	0	-
TX	2	\$998.6K	3	\$2.0M

19%

94%

6%

0%

WINDWARD

	2026		2025	
	#	\$	#	\$
HI	183	\$214.6M	185	\$211.9M
CA	15	\$49.4M	6	\$17.2M
VA	3	\$6.9M	2	\$2.1M
TX	2	\$10.1M	0	-
CO	2	\$1.1M	2	\$1.3M
CANADA	1	\$1.2M	3	\$2.9M

11%

84%

16%

0%

EAST HONOLULU

	2026		2025	
	#	\$	#	\$
HI	152	\$227.1M	164	
CA	17	\$23.4M	17	\$25.0M
CO	3	\$6.6M	3	\$11.1M
NY	3	\$5.0M	1	\$740.0K
WA	3	\$2.6M	6	\$11.4M
JAPAN	1	\$1.2M	2	\$3.1M
AUSTRALIA	1	\$2.2M	0	-

9%

78%

21%

1%

HONOLULU

	2026		2025	
	#	\$	#	\$
HI	617		624	
CA	48	\$32.9M	90	\$54.8M
WA	12	\$7.9M	14	\$12.6M
TX	7	\$3.8M	7	\$1.9M
NV	6	\$3.9M	5	\$3.2M
JAPAN	31	\$40.8M	35	\$38.7M
KOREA	11	\$8.7M	2	\$2.4M
MARIANA ISLANDS	2	\$1.3M	0	-

38%

78%

16%

6%

2026 2025
44 VS 47
US TOTAL
0 0
FOREIGN TOTAL

2026 2025
423 VS 400
US TOTAL
1 3
FOREIGN TOTAL

2026 2025
395 VS 366
US TOTAL
0 10
FOREIGN TOTAL

2026 2025
739 VS 808
US TOTAL
48 54
FOREIGN TOTAL

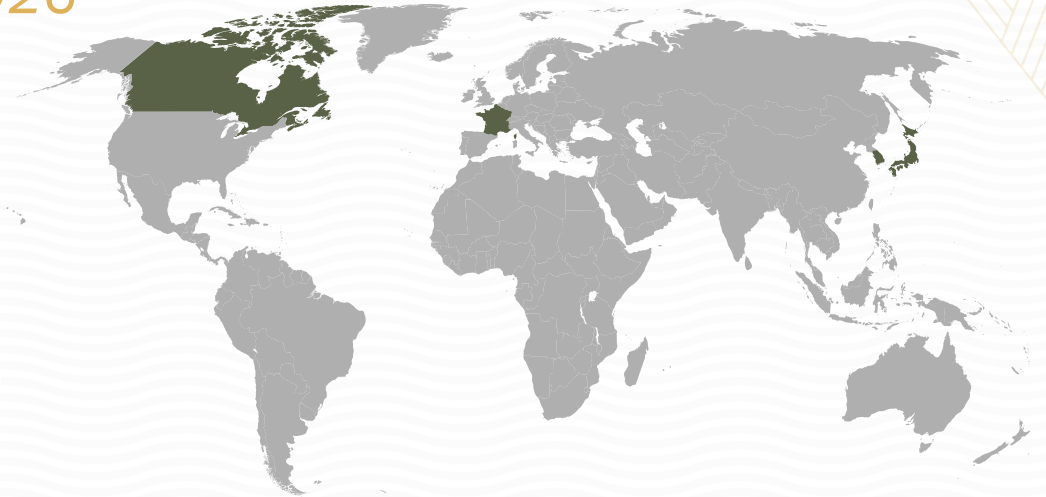
2026 2025
192 VS 199
US TOTAL
2 2
FOREIGN TOTAL

2026 2025
217 VS 207
US TOTAL
1 5
FOREIGN TOTAL

BUYER STATISTICS

STATEWIDE JAN-MAR 2026

WHERE DO BUYERS OF
HAWAII PROPERTY COME FROM?



2026

3,345 SALES

2025

3,510 SALES

78%

20% 2%

75%

23% 3%

\$3.3B

65%

31% 3%

\$3.5B

65%

31% 4%

HAWAII BUYERS

US BUYERS

FOREIGN BUYERS

TOP FOREIGN BUYERS OF HAWAII PROPERTY

TOP U.S. BUYERS OF HAWAII PROPERTY

TOP STATE BY NO. OF SALES

1. HAWAII (HI)	2598	\$2.2B
2. CALIFORNIA (CA)	250	\$402.9M
3. WASHINGTON (WA)	77	\$98.2M
4. TEXAS (TX)	36	\$49.0M
5. COLORADO (CO)	34	\$70.7M
6. NEW YORK (NY)	23	\$65.2M
7. ARIZONA (AZ)	21	\$22.0M
8. NEVADA (NV)	20	\$38.3M
9. OREGON (OR)	19	\$24.6M
10. UTAH (UT)	18	\$31.0M

11%

5%

37%

5%

42%

CA WA TX CO OTHER

JAPAN

34 | \$58.8M



CANADA

13 | \$29.6M



KOREA

11 | \$8.7M



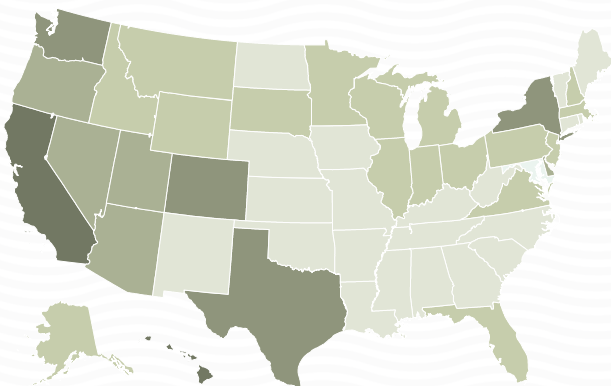
MARIANA
ISLANDS

2 | \$1.3M



FRANCE

2 | \$675.0K



<\$5M \$5M - \$20M \$20M - \$40M
\$40M - \$100M >\$100M