

BUYER STATISTICS

OAHU JAN-JUN 2026

WHERE DO BUYERS OF
HAWAII PROPERTY COME FROM?

2026

5,026 SALES

2025

4,613 SALES

\$4.9B

\$4.2B

83% 14% 4%

81% 16% 3%

79% 15% 5%

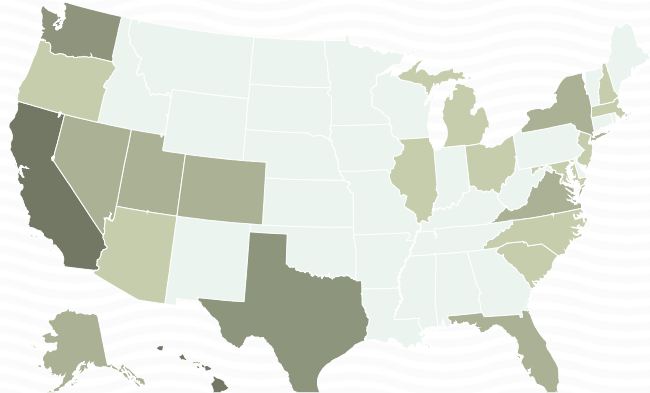
81% 16% 3%

HAWAII BUYERS

US BUYERS

FOREIGN BUYERS

TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M \$5M - \$20M \$20M - \$40M
\$40M - \$100M >\$100M

TOP STATE BY NO. OF SALES

1. HAWAII (HI)	4150	\$3.9B
2. CALIFORNIA (CA)	271	\$337.8M
3. WASHINGTON (WA)	54	\$67.2M
4. TEXAS (TX)	52	\$51.5M
5. FLORIDA (FL)	24	\$24.4M
6. UTAH (UT)	23	\$37.5M
7. NEW YORK (NY)	22	\$25.4M
8. NEVADA (NV)	21	\$21.6M
9. VIRGINIA (VA)	19	\$23.8M
10. COLORADO (CO)	18	\$20.9M

8% 4%

40% 8% 41%

CA WA TX FL OTHER

TOP FOREIGN BUYERS OF HAWAII PROPERTY

JAPAN

133 | \$172.2M



KOREA

37 | \$48.7M



CANADA

8 | \$8.9M



SINGAPORE

4 | \$8.4M



HONG KONG

2 | \$3.8M



BUYER STATISTICS

OAHU JAN-JUN 2026

NORTH SHORE

	2026		2025	
	#	\$	#	\$
HI	53	\$77.6M	65	\$85.1M
CA	9	\$24.1M	10	\$16.9M
UT	7	\$18.1M	3	\$3.2M
AZ	2	\$2.6M	0	-
CO	2	\$1.8M	0	-
GERMANY	1	\$800.0K	0	-

2%



66%



33%



1%

WINDWARD

	2026		2025	
	#	\$	#	\$
HI	386	\$479.0M	394	\$457.0M
CA	26	\$62.6M	28	\$39.4M
TX	6	\$18.1M	6	\$6.1M
VA	4	\$8.7M	4	\$3.9M
CO	4	\$5.4M	2	\$1.3M
JAPAN	2	\$2.0M	2	\$1.3M
CANADA	2	\$1.7M	3	\$2.9M

9%



84%



15%



1%

LEEWARD

	2026		2025	
	#	\$	#	\$
HI	901	\$673.3M	824	\$631.7M
CA	28	\$25.1M	52	\$41.1M
WA	9	\$6.7M	8	\$5.9M
TX	9	\$5.0M	8	\$5.7M
VA	6	\$4.2M	4	\$2.7M
CANADA	2	\$2.4M	1	\$205.0K
JAPAN	2	\$1.0M	2	\$2.2M

20%



90%



10%



0%

EAST HONOLULU

	2026		2025	
	#	\$	#	\$
HI	381	\$556.3M	398	\$775.3M
CA	39	\$68.7M	36	\$68.2M
WA	9	\$8.9M	9	\$14.4M
NY	6	\$6.8M	3	\$4.0M
CO	5	\$11.3M	4	\$14.0M
JAPAN	4	\$6.1M	3	\$5.7M
AUSTRALIA	1	\$2.2M	1	\$498.0K

9%



80%



19%



1%

CENTRAL

	2026		2025	
	#	\$	#	\$
HI	779	\$578.9M	763	\$579.3M
CA	11	\$5.7M	6	\$5.4M
SC	5	\$4.3M	2	\$617.3K
UT	4	\$3.2M	2	\$514.5K
FL	4	\$2.8M	2	\$1.1M

16%



95%



5%



0%

HONOLULU

	2026		2025	
	#	\$	#	\$
HI	1650	\$1.5B	1312	\$883.1M
CA	158	\$151.5M	176	\$137.9M
WA	33	\$40.3M	31	\$24.7M
TX	30	\$19.1M	21	\$10.2M
NV	16	\$14.4M	14	\$7.6M
JAPAN	125	\$163.0M	77	\$80.9M
KOREA	37	\$48.7M	8	\$11.3M
SINGAPORE	4	\$8.4M	0	-

43%



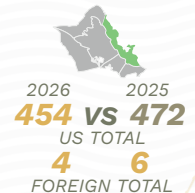
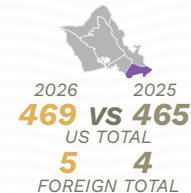
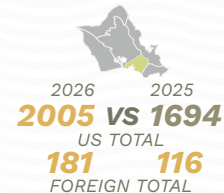
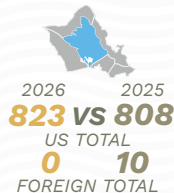
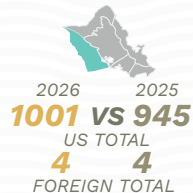
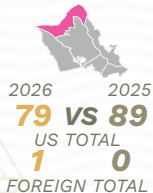
75%



16%



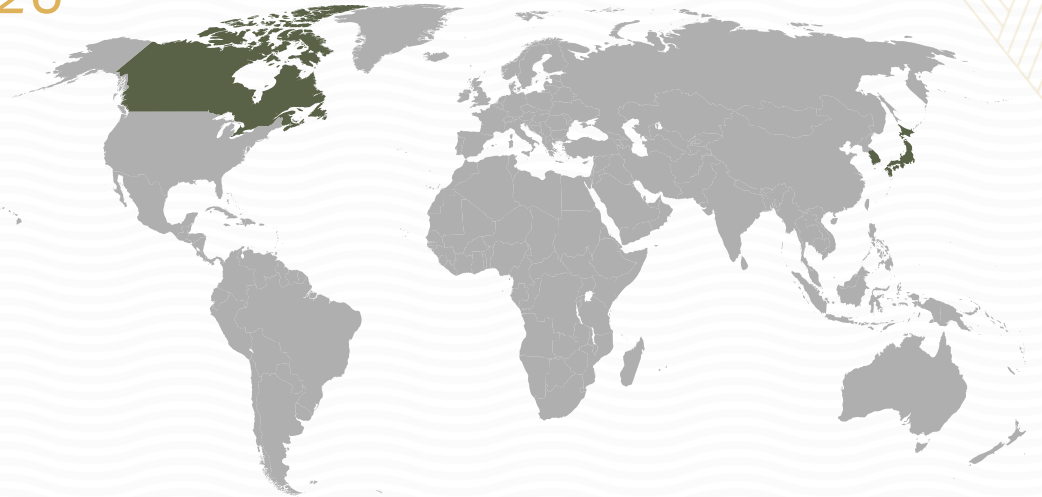
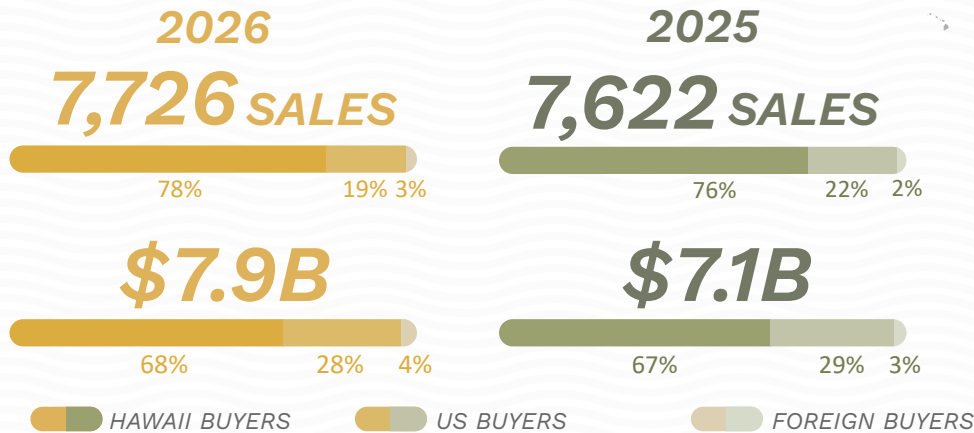
8%



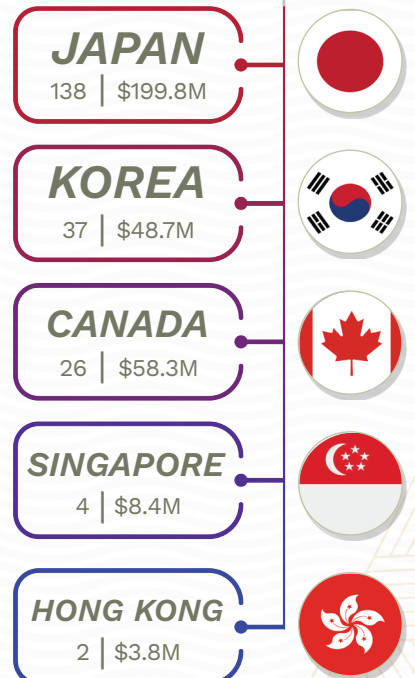
BUYER STATISTICS

STATEWIDE JAN-JUN 2026

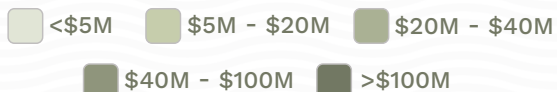
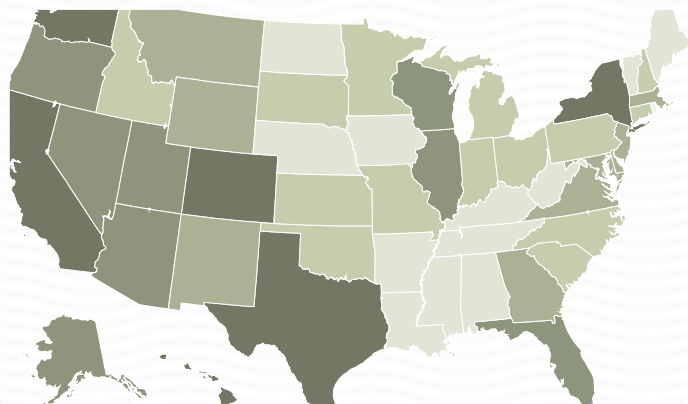
WHERE DO BUYERS OF
HAWAII PROPERTY COME FROM?



TOP FOREIGN BUYERS OF HAWAII PROPERTY



TOP U.S. BUYERS OF HAWAII PROPERTY



TOP STATE BY NO. OF SALES

1. HAWAII (HI)	6015	\$5.3B
2. CALIFORNIA (CA)	552	\$888.1M
3. WASHINGTON (WA)	175	\$287.6M
4. TEXAS (TX)	94	\$140.0M
5. COLORADO (CO)	61	\$103.4M
6. OREGON (OR)	50	\$55.6M
7. UTAH (UT)	44	\$70.3M
8. FLORIDA (FL)	41	\$44.5M
9. NEW YORK (NY)	40	\$102.0M
10. NEVADA (NV)	39	\$69.8M

