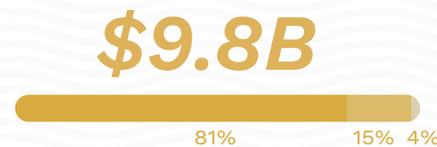
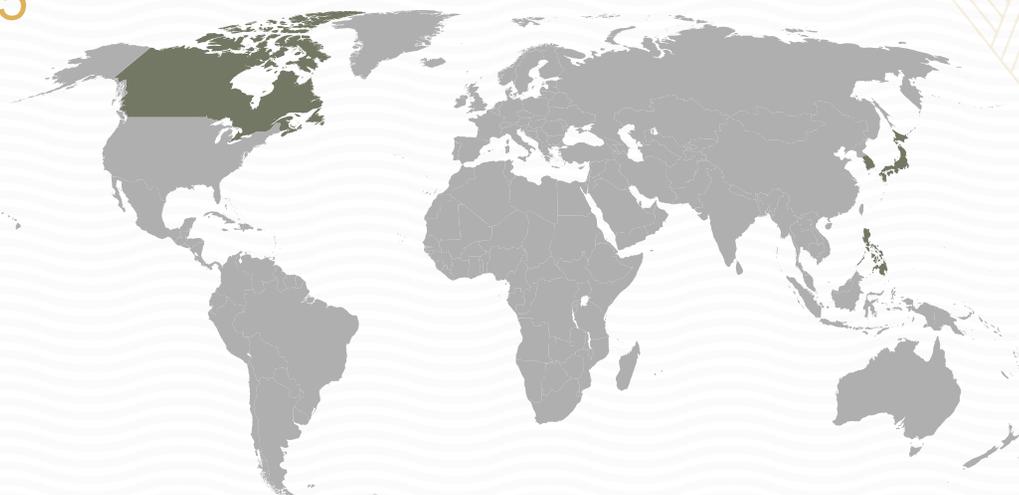


BUYER STATISTICS

OAHU JAN-DEC 2025

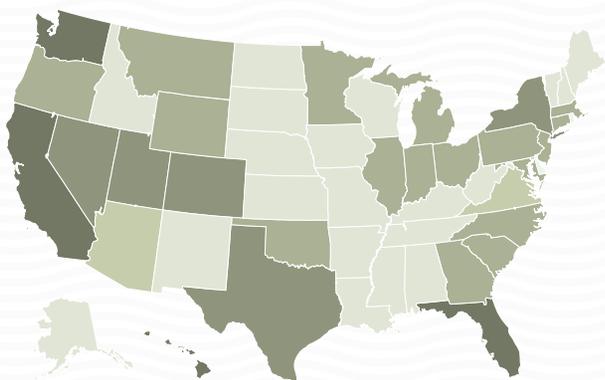
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



HAWAII BUYERS
 US BUYERS
 FOREIGN BUYERS

TOP FOREIGN BUYERS OF HAWAII PROPERTY

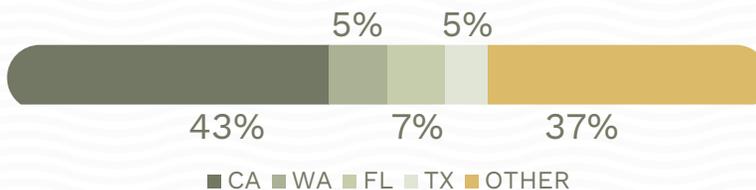
TOP U.S. BUYERS OF HAWAII PROPERTY



<\$5M
 \$5M - \$20M
 \$20M - \$40M
 \$40M - \$100M
 >\$100M

TOP STATE BY NO. OF SALES

1. HAWAII (HI)	9202	\$8.0B
2. CALIFORNIA (CA)	656	\$674.5M
3. WASHINGTON (WA)	112	\$101.1M
4. FLORIDA (FL)	111	\$137.2M
5. TEXAS (TX)	83	\$64.8M
6. NEVADA (NV)	65	\$59.4M
7. NEW YORK (NY)	55	\$46.6M
8. UTAH (UT)	48	\$41.3M
9. COLORADO (CO)	43	\$42.9M
10. OREGON (OR)	31	\$18.9M



JAPAN
202 | \$233.1M

KOREA
87 | \$93.2M

CANADA
35 | \$25.7M

HONG KONG
6 | \$3.3M

PHILIPPINES
5 | \$1.3M

BUYER STATISTICS

OAHU JAN-DEC 2025

NORTH SHORE

	2025		2024	
	#	\$	#	\$
HI	132	\$180.9M	100	\$130.0M
CA	20	\$36.0M	18	\$39.8M
UT	7	\$9.5M	6	\$22.6M
OH	3	\$4.2M	0	-
NV	3	\$2.0M	6	\$6.0M

2%



9%

WINDWARD

	2025		2024	
	#	\$	#	\$
HI	854	\$1.0B	843	\$969.9M
CA	60	\$114.7M	58	\$78.5M
UT	13	\$14.9M	7	\$5.2M
NV	9	\$15.5M	6	\$34.4M
WA	9	\$15.5M	9	\$18.3M
CANADA	3	\$2.9M	4	\$3.9M
JAPAN	3	\$2.1M	3	\$11.5M
KOREA	1	\$1.7M	0	-



LEEWARD

	2025		2024	
	#	\$	#	\$
HI	1766	\$1.3B	1852	\$1.4B
CA	98	\$82.2M	93	\$78.3M
TX	18	\$11.8M	14	\$11.0M
FL	17	\$10.2M	9	\$5.6M
WA	15	\$12.3M	22	\$19.9M
JAPAN	5	\$8.6M	2	\$1.4M
GERMANY	1	\$1.2M	0	-
CANADA	1	\$205.0K	6	\$5.5M

18%



9%

EAST HONOLULU

	2025		2024	
	#	\$	#	\$
HI	857	\$1.4B	772	\$1.2B
CA	75	\$129.4M	61	\$117.2M
WA	12	\$19.0M	16	\$43.5M
TX	7	\$11.1M	4	\$11.4M
FL	6	\$16.9M	3	\$3.1M
JAPAN	7	\$22.3M	12	\$58.5M
NEW ZEALAND	1	\$9.5M	0	-
CANADA	1	\$4.7M	2	\$1.7M



CENTRAL

	2025		2024	
	#	\$	#	\$
HI	1630	\$1.3B	1653	\$1.2B
CA	26	\$20.8M	45	\$36.0M
NV	8	\$5.2M	5	\$2.6M
UT	7	\$4.3M	4	\$2.2M
TX	6	\$6.2M	9	\$5.8M
CANADA	10	\$8.5M	0	-

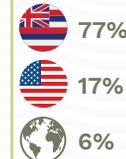
16%



46%

HONOLULU

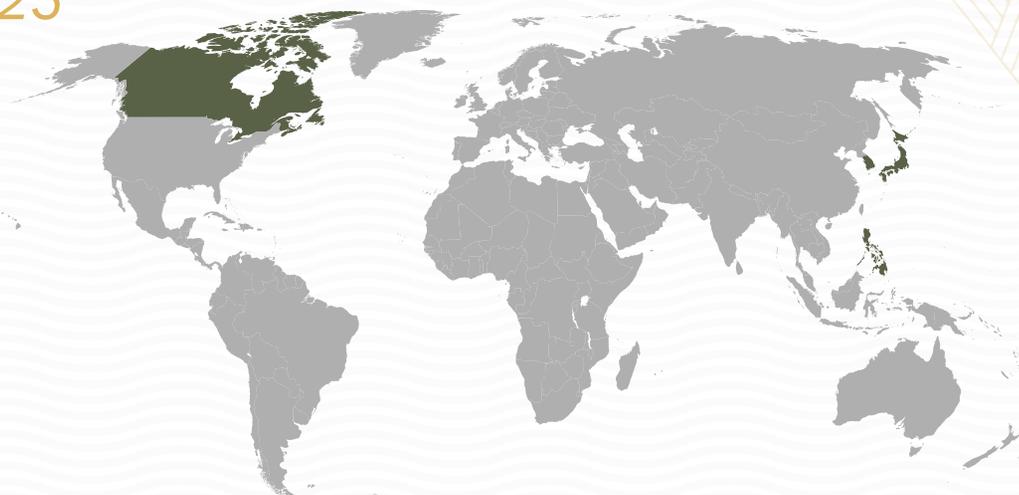
	2025		2024	
	#	\$	#	\$
HI	3963	\$2.8B	3391	\$2.7B
CA	377	\$291.2M	460	
FL	79	\$99.5M	30	\$13.9M
WA	70	\$47.0M	80	\$63.1M
TX	42	\$22.0M	50	\$52.6M
JAPAN	187	\$200.1M	242	\$325.5M
KOREA	86	\$91.5M	40	\$68.6M
CANADA	20	\$9.4M	19	\$13.2M



BUYER STATISTICS

STATEWIDE JAN-DEC 2025

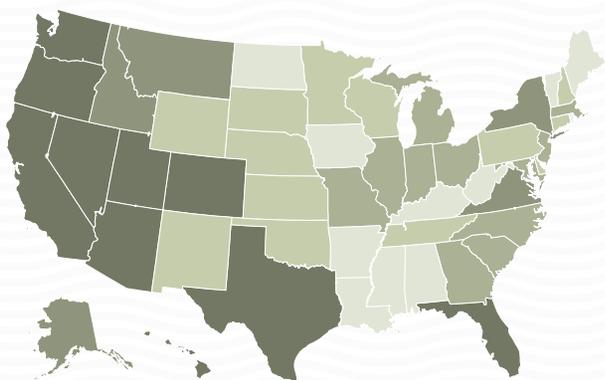
WHERE DO BUYERS OF HAWAII PROPERTY COME FROM?



■ HAWAII BUYERS
 ■ US BUYERS
 ■ FOREIGN BUYERS

TOP FOREIGN BUYERS OF HAWAII PROPERTY

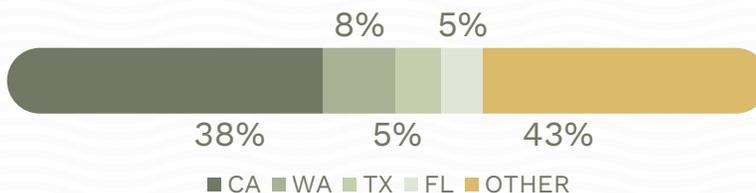
TOP U.S. BUYERS OF HAWAII PROPERTY



■ <\$5M
 ■ \$5M - \$20M
 ■ \$20M - \$40M
■ \$40M - \$100M
 ■ >\$100M

TOP STATE BY NO. OF SALES

1. HAWAII (HI)	13188	\$10.8B
2. CALIFORNIA (CA)	1271	\$1.9B
3. WASHINGTON (WA)	278	\$328.7M
4. TEXAS (TX)	175	\$221.1M
5. FLORIDA (FL)	159	\$165.5M
6. COLORADO (CO)	136	\$141.4M
7. NEVADA (NV)	134	\$133.3M
8. OREGON (OR)	133	\$144.0M
9. UTAH (UT)	105	\$150.8M
10. ARIZONA (AZ)	85	\$145.0M



- JAPAN**
 213 | \$273.3M
- KOREA**
 87 | \$93.2M
- CANADA**
 64 | \$110.7M
- HONG KONG**
 6 | \$3.3M
- PHILIPPINES**
 5 | \$1.3M